GreatHorn

Desert Mountain Club Embraces Best-in-Class Email Security with GreatHorn

One of the country's finest golf and lifestyle communities seamlessly deploys a new email security solution to combat phishing attacks.

AT-A-GLANCE

Company

Desert Mountain Club, Scottsdale, AZ

Website

www.desertmountain.com

Industry

Luxury Golf and Lifestyle Community

Challenge

Protect against a high volume of phishing and spoofing attacks while reducing time spent managing email security

Environment

- ▶ Office 365
- ▶ Strapped security team due to hours spent managing email security
- ▶ Increased risk due to lengthy remediation process

Why GreatHorn?

- ▶ Simple and fast cloud-based set up and management
- ▶ No interruption to mail delivery
- ▶ Accurate detection and protection against impersonation attacks
- ▶ Flexibility and adaptability to changing threats
- ▶ Quick and easy remediation
- ▶ Cost-effective

Desert Mountain Club is a premier private golf community in North Scottsdale, Arizona, spread over 8,000 acres and features seven courses, an award-winning spa and fitness center, ten restaurants and grills, tennis courts, and dozens of hiking and biking trails. The club has consistently been recognized as one of the most exclusive and prestigious clubs in the world.

With a diverse profile of discerning clientele, Desert Mountain takes its cyber security seriously. As part of an industry that regularly handles vast amounts of sensitive data, it is even more important that a state-of-the-art security system helps to protect the company from bad actors and attacks.

Email Security Challenges

Desert Mountain had been using a secure email gateway (SEG) solution for the past eight years. However, the evolving threat landscape prompted the company to look for alternative approaches to a SEG solution to safeguard against phishing attacks.

While the increase in spoofing and phishing attacks were also a concern, there were two primary challenges that Desert Mountain wanted to address. The company used Microsoft's Office 365 suite which would often make investigation and remediation a challenge. The security team would regularly need to manually weed out malicious or suspect emails from users' inbox. Therefore, minimizing time to remediate of phishing attacks was important. The second challenge was finding a solution that was more administrator-friendly, serving up information in an actionable format.

"We were six months away from our renewal with our existing SEG solution. After hearing a podcast about a more tightly integrated API-based email security solution, it made sense for us to evaluate the approach," said Andrew Heard, Director of IT of Desert Mountain.
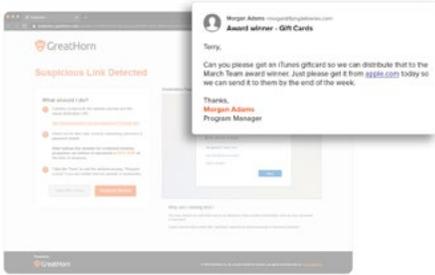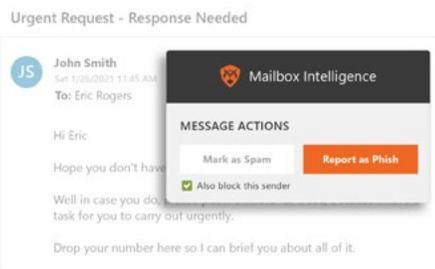
Moving from a Legacy SEG to Embrace Comprehensive Email Security

Desert Mountain began evaluating API email security vendors, including GreatHorn. During the evaluation, the difference in how they could approach email security became apparent.

The company was able to quickly and smoothly deploy GreatHorn within their Microsoft Office 365 environment. GreatHorn's API-based solution provided the team with all necessary tools and capabilities to automate threat detection and removal. *"GreatHorn's single dashboard and layered set of tools allowed us to perform deeper investigation and easier remediation,"* said Heard.

GreatHorn also worked with Desert Mountain's security team to align policies based on the risk tolerance of their organization and their unique attack surface. By applying policies with a range of automated controls, the security team was able to put more tools in the hands of users. Users could now mark emails as phish and have interactive, real-time education for the users as they were engaging with emails, incorporating all users into a security-first mindset. Because the administrative interface and end user tools were easy to use and direct, it made rollout a seamless experience.

"By the time we made the purchase, the system was customized to meet our security needs. GreatHorn partnered with us to ensure that the solution just worked. We achieved a 90% reduction in remediation time after implementing GreatHorn," said Heard. *"If 40 of our users received a phishing attack, we could easily remove them with just a few clicks, instead of having to manually remediate."*

Desert Mountain now runs GreatHorn's API-based cloud email security solution, providing best-in-class security at a very competitive price point.

> **"**
>
> *"We achieved a 90% reduction in remediation time after implementing GreatHorn."*
>
> – Andrew Heard, Director of IT

Get the Facts Sooner with GreatHorn. Learn more at www.greathorn.com.